



"[Onit] provided our organization a thoughtful and comprehensive communication plan to aid in our transition to a new organizational structure for our internal server. The plan was easy to follow and was effective in helping prepare our staff for the change. [Onit consultant] is a thoughtful and astute listener, and has a great ability to develop necessary communication tools to aid organizations taking on big changes."

Meghan Pinch | Business Transformation Strategic Advisor | Seattle City Light



"We had ideas about how the virtual environment would necessitate new strategies and processes but needed help to develop those processes while engaging and training staff to deliver projects differently."

Onit hit the ground running to assist and guide us! They performed a deep dive of our existing processes, an inventory of our Project Management maturity, and helped us craft phased future models – immediate, mid-term and long-term."

Onit was expert in developing varied curriculums and sessions to provide us with greater skill and confidence. They also worked collaboratively with WTD's extended capital project stakeholders, vendors, and consultants. I particularly appreciated the coaching aspect that Onit provided me and PPD leadership."

Beyond PPD's project teams, Onit was also asked to provide WTD-wide administrator-specific and supervisor/manager trainings and process discussions. WTD continues to implement and improve on our capital delivery improvements due to this positive partnership with Onit."

Lisa Taylor, PMP | Project Planning and Delivery Section Manager | King County Wastewater Treatment Division

PROJECT EXECUTION EXCELLENCE...WE'RE ON IT!

Founded in 2013, Onit Management Consulting provides expert management consultants for roles in technical and business project and program management, organizational change management (OCM), ESJ / DEI program evaluation and management, business process optimization, Lean / Six Sigma process improvement, communications and more. Our business is solving our clients' problems, and we are proud to count among our client list many of the Pacific Northwest's leading commercial and government institutions including **King County, State of Washington, City of Seattle, Puget Sound Energy, Sound Transit, City of Tacoma, Microsoft**, and more.

CAPABILITIES

- Full lifecycle **Project Management**
- Program **Portfolio Management**
- **Information Governance** strategy
- Technology **Adoption** and **User Engagement** Programs
- Organizational **Change Management (OCM)**
- **Business Process Mapping and Optimization**
- Internal **Communications** and **Stakeholder** Management
- **Channel Readiness** Programs
- **Instructional Design/ Training** Strategy and Interactive Content Development
- **Event Content Development** and **Event Delivery**

CREDENTIALS AND CERTIFICATIONS

- **PMP**-certified project managers
- **Lean Six Sigma**-certified business process SMEs (LSBB and LSMBBs)
- **PROSCI**-certified change managers
- **DEI/ESJ**-certified and credentialed consultants
- Most consultants hold advanced degrees (Masters or PhDs)
- **Certified MWBE-owned** by the State of Washington (#M3M0023450)
- **Certified DBE** by State of Washington (#D3MF0023450)
- Graduate of Goldman Sachs' "10,000 Small Businesses" program



NAICS CODES

- **541611** (General Management Consulting)
- **541613** (Marketing Management Consulting)
- **541512** (Computer Consulting - Hardware, Software, System Integration)

CASE STUDIES

	King County	Microsoft	PREMERA
	Capital PgM Initiative	Production Process Map	Capital Project Approval
Challenge	King County Wastewater Treatment Division (WTD) wanted help adopting Program Management best practices for delivery of \$200m p.a. capital programs portfolio.	Microsoft's twice-yearly global sales conference reliant on multiple external vendors without process documentation, impacting budget and timeline and inducing quality risk.	Premera Blue Cross needed stakeholder alignment on comprehensive proposal for construction of new facility, and speedy review and approval by Board of Directors.
Solution	Support PgM training efforts with tailored Organizational Change Management (OCM) approach, speeding and deepening PgM adoption.	Facilitate end-to-end mapping of event production process, identify bottlenecks, streamline information sharing among workstreams.	Form stakeholder companies into unified team with multi-directional communication. Treat proposal development as joint project with joint responsibilities.
Impact	Facilitated PgM "cohort communities", increasing peer support across WTD. Embedded PgM best practices into rhythm of business.	Improved control and visibility into event delivery and reduced production time by more than 10%.	Comprehensive Board Proposal produced ahead of schedule. Key relationships developed across team to expedite construction.